

2011/2012 AIDS Athens
ANNUAL REPORT

AIDS
ATHENS

25 YEARS

FROM ALL THE STAFF & BOARD MEMBERS
OVER 25 YEARS

Mark Collins
you are missed

25 YEARS!

DEAR FRIENDS, Due to your unwavering support, AIDS Athens entered its 25th year of service to Northeast Georgia this year. As many of you know, the need for our services in this community continues to grow at a rapid pace. AIDS-related deaths and new infections still continue to rise in the South. And, the problems facing our nation have made it dramatically more necessary for our clients to rely on us (on you), not only for the basic necessities of medication, food and shelter, but for support and guidance as they struggle with adherence, depression, stigma, and discrimination.

The fight against HIV/AIDS has made strides that few would have believed possible when our organization was founded 2 ½ decades ago. And, advancements still continue to be made in the field of HIV/AIDS.

The National AIDS Strategy along with new prevention models, released at the International AIDS Conference, give us the road map to end the epidemic here at home. (1) Identify people who are unaware of their status; (2) Increase linkage to and retention of positive individuals in high-quality care; and (3) Improve treatment adherence of positive individuals to achieve a suppressed viral load.

Of the 1.2 million Americans living with HIV/AIDS, 258,000 are unaware of their status. Of those positive, only 480,000 are retained in care and only 25% have achieved a suppressed viral load. An HIV-positive person's viral load is the single biggest risk factor in the transmission of HIV to others. Therefore, anti-retroviral medications serve two significant benefits, functional cures for those living with the disease and decreasing the risk of transmission to sexual partners, or on a large scale, reduce transmission among a population.

VISION AIDS Athens exists to enhance and enrich the quality of life for those living with HIV/AIDS, as well as their friends, families, and partners. The organization also seeks to effect a fundamental change in society's attitude toward persons infected with HIV/AIDS.

HISTORY AIDS Athens was founded by a group of Athens residents who attended an AIDS forum at the University of Georgia in 1987. Non-profit 501(c)(3) status was obtained two years later. The organization has grown to serve 10 Northeast Georgia counties.



Lorraine Sher, mother to case manager Justine Sher, is pictured making the 1st AIDS Athens' quilt panel. This panel, also depicted on the cover, represents all the patients we have lost in our 25 years of service. It will be mailed to the NAMES Project Foundation to be added to the AIDS Memorial Quilt.



AIDS Athens has taken aggressive steps to align our strategic plan with this new strategy. Our plan strengthens our foundation and expands and improves accessibility of services. This year, we made aggressive steps toward treatment compliance and accessibility of services. Currently, over 75% of our clinical patients had a suppressed viral load; compared to the National average of 25%.

In addition, AIDS Athens opened a satellite office in Monroe, Georgia this year. Due to a lack of reliable transportation, our clients in Walton and Barrow were unable to routinely access services in Athens resulting in poorer health outcomes. Since it opened in February, we have seen a 48% increase in clients accessing services.

And in two years, AIDS Athens will join other homeless service organizations in a new facility, sharing and maximizing local resources for clients, and reducing duplication. This new facility, will also allow us better access to a population at-risk for HIV/AIDS for early testing and treatment. The local HIV/AIDS clinic, through the Clarke Co. Health Department, will also join us in this new space increasing retention in care for positive people and viral load suppression.

We hope this annual report will bring a renewed vigor in your fight against HIV/AIDS in our community.

None of our accomplishments would be possible without your support. Thank you for never turning your back on ending this epidemic.

With Deepest Gratitude,

Olivia C. Long, MPH, MA-NPO
Executive Director

AIDS ATHENS STAFF

Olivia C. Long, MPH, MA-NPO
Executive Director

Cassandra Bray
Assistant Director

Justine Sher, LCSW
Case Manager

Elisa Zarate, LMSW
Client Services Coordinator

Maureen Onyeyuenyi
Residential Services Coordinator

Alex Adkins, LMSW
Case Manager

Linda Whitestone
Client Services Coordinator

Jason Bennett, LMSW
Case Manager – Walton/Barrow

Vicki Long
Office Manager

Iain Halstead, LCSW
Counselor

ACCOMPLISHMENTS

In 2011–2012, AIDS Athens had the following accomplishments:

Fed 177 households a month
with our food pantry

Offered 5 monthly
support groups

Held 4,539 case
management visits –
a 52% increase

Housed 57 homeless
individuals, prevented
homelessness for 51
households and
provided subsidized
housing for 92 low-
income families.

Served 338 individuals
and 259 households

Conducted 216 individual counseling sessions – a 315% increase

Distributed 17
apartment start-up
kits for homeless
clients entering
housing

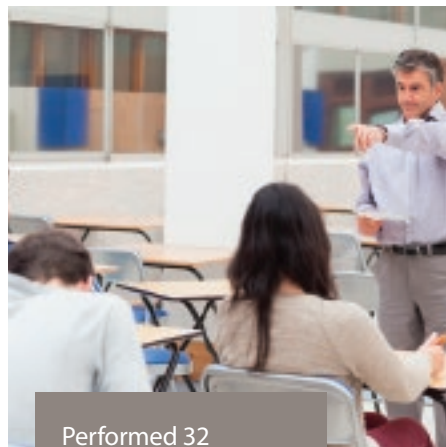
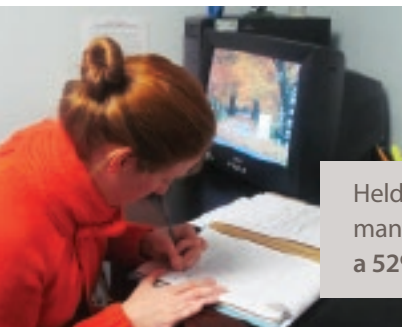
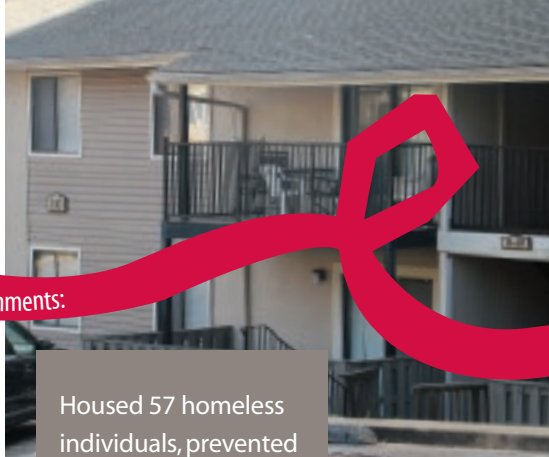
Provided 21 client
trainings on the
disease, medications,
and coping skills

Housed 133 volunteers
contributing 1841
volunteer hours

Administered 1048 HIV
tests – an 85% increase

Conducted 32 budget
counseling sessions

Performed 32
community outreach
awareness events
and programs



ADVOCACY

THE NATIONAL HIV/AIDS STRATEGY On July 13, 2010 the White House released the nation's first-ever comprehensive HIV/AIDS strategy. The strategy serves as a road map with very clear, targeted, and measurable goals and objectives to be achieved by 2015.

AIDS Athens is committed to making the National HIV/AIDS Strategy real. We have incorporated these targets into our own strategic plan.

1. Reduce new HIV infections

- Lower the annual number of new infections by 25%
- Reduce HIV transmission by 30%
- Increase the percentage of people living with HIV who know their serostatus from 79% to 90%

2. Increase access to care and improve health outcomes for people living with HIV

- Increase the proportion of newly diagnosed patients linked to clinical care from 65% to 85%
- Increase the proportion of Ryan White HIV/AIDS Program clients who are in continuous care from 73% to 80%
- Increase the number of Ryan White clients with permanent housing from 82% to 86%

3. Reduce HIV-related health disparities

- Improve access to prevention and care services for all Americans
- Increase the proportion of HIV-diagnosed gay and bisexual men with undetectable viral load by 20%
- Increase the proportion of HIV-diagnosed African-Americans with undetectable viral load by 20%
- Increase the proportion of HIV-diagnosed Latinos with undetectable viral load by 20%



Cassandra Bray, Assistant Director, Olivia Long, Executive Director, and Vicki Long, Office Manager, show their support of the National HIV Strategy.

78% of clients had income at or below poverty level

After enrollment in our financial planning program, **45%** of clients increased income

57% of AIDS Athens clients decreased a case management tier (reduced risky behaviors)

CLIENT SERVICES

AIDS Athens' mission is to address the needs of individuals infected and affected by HIV/AIDS through support services and to prevent the spread of the disease through education and outreach.

HOUSING including temporary shelters (up to 60 days), transitional housing (up to 24 months), short-term and long-term financial assistance, and permanent housing for the homeless.

CASE MANAGEMENT assessing individuals' difficulties and risk factors, then charting a course for long-term stability.

NUTRITIONAL MEALS supplying families struggling with poverty a source of stable nutrition.

PERSONAL CARE providing clothing and care items.

PARENTING offering parenting and safety skills for new mothers and problem solving techniques for dealing with teens.

EDUCATIONAL TRAININGS related to living with HIV/AIDS, obtaining assistance for GEDs, college and technical school applications/exam fees.

EMOTIONAL SUPPORT offering peer and one-on-one counseling with a licensed counselor, support groups for anger management, grief, and substance abuse.

QUALITY OF LIFE providing fun activities unrelated to HIV/AIDS for focus on living.

MEDICAL offering financial assistance for high-cost prescriptions, eye exams, and eye wear.

TRANSPORTATION supplying bus passes or gas vouchers for transportation to medical appointments and job interviews.

FINANCIAL MANAGEMENT and **EMPLOYMENT COACHING** for budgeting, resume building, interviewing, and improving job performance.

Over **75%** of our clinical patients
have a suppressed viral load



MAC AIDS FUND



Selena Washington

"My name is Selena Washington, I would like to thank everyone who continues to contribute and donate to AIDS Athens. Your donations have allowed me to have independent and stable living – in my very own apartment. This has all happened because of you and your help. Therefore, I want to take this chance to thank you for giving me the chance live freely along with society."

24% of clients are currently enrolled in college or technical program

10% are enrolled in GED program

88% of clients are medically compliant

95.6% of clients are stably housed for more than 6 months

COMMUNITY SERVICES

PRESENTATIONS and **EVENTS** to build awareness and knowledge of HIV/AIDS and prevention in our community.

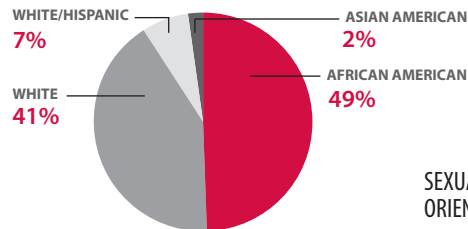
TESTING offering anonymous 20 minute rapid HIV testing by appointment for \$15 as well as free testing days.

INFORMATION LINE is maintained 5 days a week for HIV/AIDS-related questions.

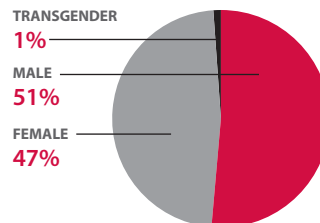
Information line: **706.549.3730**

TESTING STATISTICS

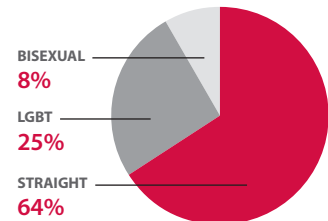
RACE



GENDER



SEXUAL ORIENTATION



FINANCIAL STATEMENT

Each year, AIDS Athens commissions an audit of our finances by an independent accounting firm. This year, in order to coincide with federal grants, our fiscal year changed to July 1st–June 30th from March 1st–February 28th. Therefore, these financials reflect a 16 month year from March 1, 2011–June 30, 2012.

BALANCE SHEET

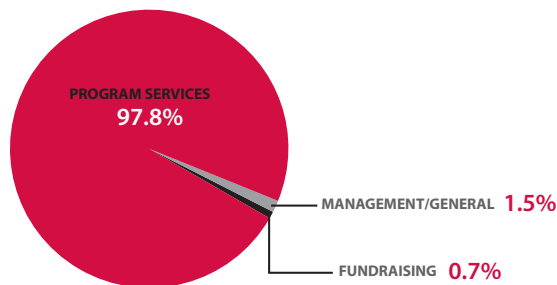
	FY 10–11	FY 11–12
ASSETS		
Cash and Cash Equivalents	\$33,619	\$73,896
Account Receivables	\$81,124	\$93,929
Other Assets	\$12,038	\$11,679
Total Assets	\$126,781	\$179,504
LIABILITIES		
Payables	\$0	\$0
Total	\$0	\$0
NET ASSETS		
Unrestricted	\$94,511	\$164,178
Restricted	\$32,270	\$15,326
Total	\$126,781	\$179,504

STATEMENT OF ACTIVITIES

	FY 10–11	FY 11–12
REVENUE AND SUPPORT		
Contributions	\$111,481	\$127,480
Grants	\$692,951	\$1,173,244
Other Income	\$1,711	\$10,966
Total Revenue and Support	\$806,143	\$1,311,690
EXPENSES		
Program Services	\$776,837	\$1,231,314
Management/General	\$15,727	\$18,603
Fundraising	\$2,828	\$9,050
Total Expenses	\$795,392	\$1,258,967
CHANGE IN NET ASSETS		
Beginning of Year	\$116,030	\$126,781
End Year of Year	\$126,781	\$179,504
Total Change in Net Assets	\$10,751	\$52,723

97.8% of every dollar goes directly to client services

Complete financial statement available for download at www.aidsathens.org.





SUPPORT

Your contribution provides the foundation that allows our organization to be a self-sustaining force for our community. As a 501(c)(3) designated non-profit, tax deductible contributions may be made the following ways:

GENERAL DONATIONS are among the most valuable gifts because they allow the organization to allocate funds wherever the need is greatest.

PLANNED GIVING is a way to create your legacy of service to others through support of AIDS Athens in your estate plan.

SPECIAL EVENTS are an opportunity to attend one of our events or make us the beneficiary of your event or social activity.

WORKPLACE GIVING allows employees to make donations through payroll deduction. AIDS Athens is a member of Georgia Shares and the Athens-Clarke County Employee Charity Drive.

CORPORATE SPONSORSHIP is an opportunity to demonstrate your company's commitment financially or in-kind.

DONATING SECURITIES in the form of appreciable assets like stocks, bonds, or mutual funds.

VOLUNTEERING is a way to support our mission with your time, energy, and talent. Apply online to become a volunteer.



Stigma and discrimination continue to fuel the HIV/AIDS epidemic. They are a barrier to testing, treatment, adherence and disclosure of status to sexual partners. Please continue to fight for our clients by supporting AIDS Athens both privately and publicly.

Your donation makes a difference!

A DONATION OF:

\$15 = Ten bus rides for medical and case management appointments

\$50 = An apartment start-up kit for a homeless client entering housing

\$89 = 695 pounds of food to serve 20 households for a week

\$483 = Client assistance to prevent homelessness

\$614 = Monthly housing for a homeless family

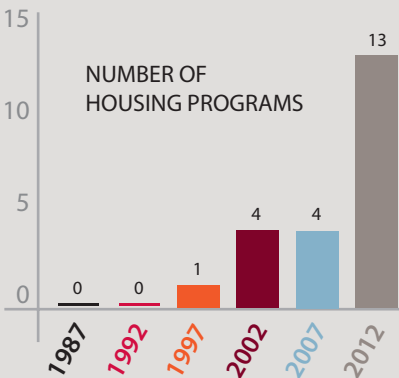
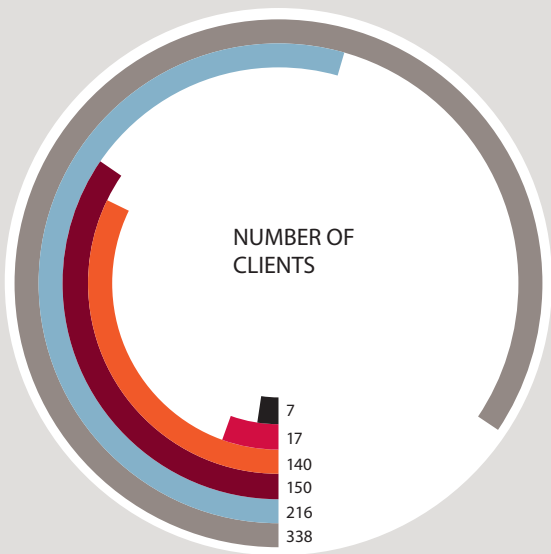
\$840 = 3,500 HIV prevention brochures

\$1,200 = One case of 100 rapid HIV tests

25 YEARS

OF PROGRESS AT AIDS ATHENS

- 1ST YEAR – 1987
- 5TH YEAR – 1992
- 10TH YEAR – 1997
- 15TH YEAR – 2002
- 20TH YEAR – 2007
- 25TH YEAR – 2012



REVENUE

1ST YEAR 1987	\$4,200
5TH YEAR 1992	\$29,000
10TH YEAR 1997	\$90,000
15TH YEAR 2002	\$220,000
20TH YEAR 2007	\$483,273
25TH YEAR 2012	\$1.31 million

Please mail this completed form with your check to: AIDS Athens, 112 Park Ave, Athens, GA 30601
or make a donation online at: www.aidsathens.org.

Name _____ Phone _____

Address _____

Email _____ Employer _____

I would like to Give Support through a tax-deductible donation of \$ _____

I would like more information on:

- ☐ planned giving
- ☐ corporate sponsorship
- ☐ donating securities
- ☐ workplace giving (Georgia Shares)
- ☐ vehicle donation
- ☐ volunteering
- ☐ special events
- ☐ other

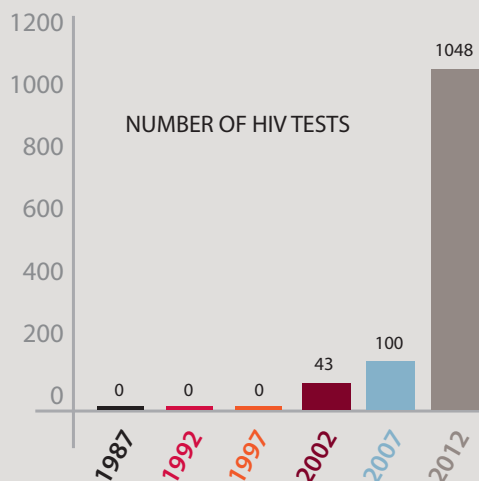
I would like to make AIDS Athens the beneficiary of my event:

- ☐ please contact me

I would like to join the AIDS Athens mailing list. ☐

give
SUPPORT

www.AIDSAthens.org



THANK YOU TO OUR 2011–12 BOARD OF DIRECTORS

J. Michael Petty, J.D., *Chair*

Assistant Public Defender, Walton County

John Allen Wolfe, *Treasurer*

Auditor, Unified Government of ACC

Mumbi Okundaye, *Secretary*

Graduate Program Coordinator, UGA Public Health

Beth Richardson

Electron Microscopy Lab Coordinator Plant Biology, UGA

Karen Schlanger, DrPH

Karen Schlanger Consulting

Didi Dunphy

Artist, Modern Convenience Studios

Jason Lee

Van Gar Salon

Myra Moore

Senior Lecturer and Director of Assessment
UGA, Terry College of Business

Julie Walters

Director, Classic Center Cultural Foundation

Lauren Fancher

Director, GALILEO Support Services, Board of Regents, UGA

WELCOME NEW MEMBERS

Roy Felts

Owner Pro Copies/Student Notes

Merrill Morris

Associate Professor of Journalism & Media Studies,
Gainesville State College

Scotty Gannon

MFA Drama Performance Actor/Writer/Instructor

Sandy M. Denney

Clinical Specialist, ViiV Healthcare

25 YEARS

IN ATHENS SINCE 1981



112 Park Ave
Athens, GA 30601
706.549.3730

Member of Georgia Shares

aidsathens.org