



AIDS Athens

ANNUAL REPORT

2012  
2013

"I can come to the garden  
when I'm stressed and when  
I leave I'm 100% relaxed."

—AIDS Athens Client

**VISION** AIDS Athens exists to enhance and enrich the quality of life for those living with HIV/AIDS, as well as their friends, families, and partners. The organization also seeks to effect a fundamental change in society's attitude toward persons infected with HIV/AIDS.

**HISTORY** AIDS Athens was founded by a group of Athens residents who attended an AIDS forum at the University of Georgia in 1987. Non-profit 501(c)(3) status was obtained two years later. The organization has grown to serve 10 Northeast Georgia counties.



## DEAR FRIENDS,

This past year, AIDS Athens celebrated its 25th anniversary with a 3-day AIDS Memorial Quilt Display. Along with hundreds, I stood at the opening ceremony remembering those lost to the virus while at the same time celebrating our accomplishments.

The panel of our first patient, Stephen Letzsch, was displayed. His panel reminded me of AIDS Athens' humble beginnings. After the 1987 University of Georgia's forum on AIDS, the organization was founded by a group of courageous Athens residents. These volunteers launched what is now a 26 year journey, changing the lives of countless HIV positive families and ending AIDS transmission in 10 counties.

The donors, staff, and board's combined efforts have resulted in a highly respected non-profit with increased programming staffed by 10 dedicated individuals serving over 400 individuals and families each year. And, we continue to exceed every goal, objective, and grant deliverable.

Although many of our clients still struggle, we help by maximizing resources while standing strong against budget cuts. This year, our partnership with The Athens Land Trust, created a client garden. This garden, located behind our building, was planted and worked by HIV-positive individuals and supports the nutritional needs of our food bank. Our priority has always been to help each of them achieve independence.

As this year begins, the Board of Directors is developing a new strategy to guide our organization's activities and programming for the next 3 to 5 years. We are pleased to release this *2012–2013 Annual Report* which will provide insights into our programming, achievements, and how our community responded to the challenge. It has been a pleasure and honor to serve this organization for the last 7 years.

AIDS Athens and its many supporters have been, and must remain, an effective voice for those living with HIV/AIDS. Thank you for standing with us,



Olivia C. Long, MPH, MA-NPO  
Executive Director

## AIDS ATHENS STAFF

Olivia C. Long, MPH, MA-NPO  
Executive Director

Cassandra Bray  
Assistant Director

Justine Sher, LCSW  
Lead Case Manager

Alex Adkins, LMSW  
Case Manager

Patrick Reilly, MPH  
Outreach Case Manager

Vicki Long  
Office Assistant

Lynnsey Lafayette, MS  
Residential Services Coordinator

Karen Hodge, LMSW  
Case Manager – Monroe Office

Regina Roth-Goldman, MSW  
Client Services Coordinator –  
Monroe Office

Cathryn Mollenberg, MSW  
Client Services and Family  
Advocacy Coordinator

## 2012/13 by the numbers

180 individual  
counseling sessions

679 HIV tests administered  
to at-risk individuals

107 households received  
financial assistance to prevent  
homelessness



1,424  
visits to our  
food bank

1,362 volunteer  
hours contributed

3,669 case  
management visits

371 individuals and  
270 households served

58 newly diagnosed patients

31 budget counseling and  
financial literacy appointments

21 households assisted  
with transitional housing (up to  
24 months)

35 emergency shelter hotel  
placements

35 apartment kits  
distributed to homeless  
individuals entering housing



50 support  
groups attended by  
477 individuals

52 households given  
permanent housing  
subsidy units

66 children served

13 patient trainings on the  
disease, medications, coping,  
and life skills



## COMMUNITY GARDEN

The AIDS Athens Community CARE Garden began as a collaboration between AIDS Athens and the Athens Land Trust to enhance nutritional support for our clients. Patrick Reilly, AIDS Athens' Outreach Case Manager, laid the groundwork for the garden and continues to coordinate the program. Over the course of several months, space for the garden was determined and volunteers gathered, raised beds were built from reclaimed lumber, and the CARE Garden Support Group was formed.

The CARE Garden at AIDS Athens is the newest garden in a network of 35 community and school gardens throughout Athens that were established by the Athens Land Trust with funding from a federal grant from USDA's National Institute of Food and Agriculture.

In addition to bringing fresh fruits and vegetables to diets, the CARE Garden serves as a stage to introduce cooking classes and nutritional education, life skills, social support, and empowerment. It is also a place to unwind and try new things.



135 POUNDS OF PRODUCE  
200 CLIENT VOLUNTEER HOURS





## client services

**HOUSING** temporary shelters, financial assistance, transitional, and permanent housing for the homeless.

**CASE MANAGEMENT** assessing client difficulties and risk factors, then charting a course for long-term stability.

**NUTRITIONAL MEALS** a source of stable nutrition for families struggling with poverty.

**PERSONAL CARE** providing clothing and care items.

**FAMILY ADVOCACY** supporting new families and clients with school-aged children through parent education, school advocacy, college preparation, and continuing education.

**EDUCATIONAL TRAINING** related to living with HIV/AIDS, obtaining assistance for GEDs, college, and technical school applications/exam fees.

**MEDICAL** medical referrals and financial assistance with costly prescriptions, eye exams, and eye wear.

**EMOTIONAL SUPPORT** peer and one-on-one counseling with a licensed counselor, support groups for anger management, grief, and substance abuse.

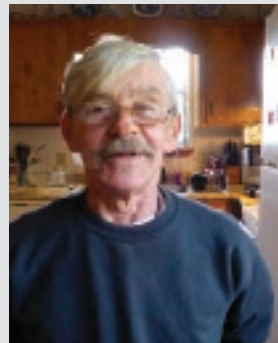
**QUALITY OF LIFE** providing fun activities unrelated to HIV/AIDS for focus on living.

**TRANSPORTATION** supplying bus passes or gas vouchers for transportation to medical appointments and job interviews.

**FINANCIAL MANAGEMENT** and **EMPLOYMENT COACHING** for budgeting, resume building, interviewing, and improving job performance.

## CLIENT

"My name is Rob Williams. I became positive in 1993 and I'm still kicking its butt. I found AIDS Athens in 1998 ... I was on the verge of collapse, only had a few months to live, was about to lose everything I owned. AIDS Athens stepped in and helped me with housing and socially too. Because of the support, I became more involved by volunteering, became Mr. Fix It, helped other clients and was a board member too. AIDS Athens has become my surrogate family. And, I met my wife, Belinda, through AIDS Athens ... Unfortunately, she passed this December and their out pour of support was amazing. I'm grateful to continue to receive housing and service and just be a part of this agency."



## client statistics

**84%** SUPPRESSED VIRAL LOAD

**80%+** BELOW THE POVERTY LEVEL

**89%** STABLY HOUSED 1+ YEARS

# PREVENTION EVENT

## community services

**PRESENTATIONS** and **EVENTS** to build awareness and knowledge of HIV/AIDS and prevention in our community.

**TESTING** offering anonymous 20 minute rapid HIV testing by appointment for \$15 as well as free testing days.

**INFORMATION LINE** is maintained 5 days a week for HIV/AIDS-related questions.

Information line:  
706.549.3730

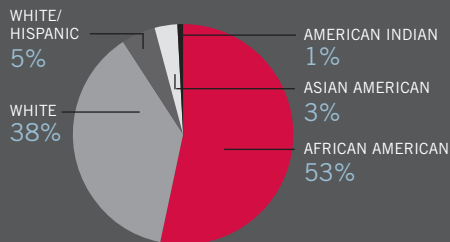
On June 27th 2013, AIDS Athens observed National HIV Testing day by hosting a large scale free testing event. With a team of staff, interns, and volunteers, we tested 114 individuals. Two new cases of HIV were identified. These two individuals were guided into care and provided with support by the agency.

AIDS Athens  
prevention  
supported by

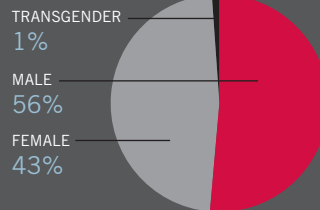


## testing statistics

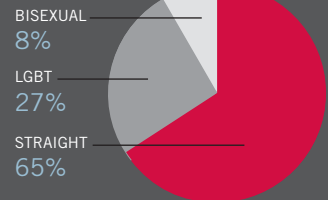
### RACE



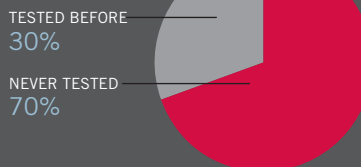
### GENDER



### SEXUAL ORIENTATION



### TESTING HISTORY



# financial statement

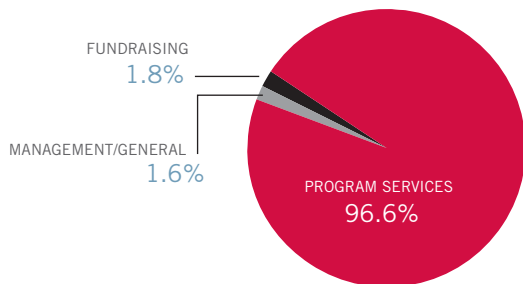
Each year, AIDS Athens commissions an audit of our finances by an independent accounting firm. Last year 2011–2012, in order to coincide with federal grants, AIDS Athens changed our fiscal year to July 1st–June 30th. Those financials reflected a 16 month operating year. This year 2012–2013 is a 12 month year from July 1, 2012–June 30, 2013.

## BALANCE SHEET

	FY11–12	FY12–13
<b>ASSETS</b>		
Cash & Cash Equivalents	\$73,896	\$4,837
Account Receivables	\$93,929	\$170,222
Other Assets	\$11,679	\$10,469
<b>Total Assets</b>	<b>\$179,504</b>	<b>\$185,528</b>
<b>LIABILITIES</b>		
Payables	\$0	\$15,766
<b>Total Liabilities</b>	<b>\$0</b>	<b>\$15,766</b>
<b>NET ASSETS</b>		
Unrestricted	\$164,178	\$167,764
Restricted	\$15,326	\$1,998
<b>Total Net Assets</b>	<b>\$179,504</b>	<b>\$169,762</b>

## STATEMENT OF ACTIVITIES

	FY11–12	FY12–13
<b>REVENUE AND SUPPORT</b>		
Contributions	\$127,480	\$90,606
Grants	\$1,173,244	\$913,229
Other Income	\$10,966	\$9,511
<b>Total Revenue</b>	<b>\$1,311,690</b>	<b>\$1,013,346</b>
<b>EXPENSES</b>		
Program Services	\$1,231,314	\$988,606
Management/General	\$18,603	\$16,354
Fundraising	\$9,050	\$18,128
<b>Total Expenses</b>	<b>\$1,258,967</b>	<b>\$1,023,088</b>
<b>CHANGE IN NET ASSETS</b>		
Beginning of Year	\$126,781	\$179,504
End of Year	\$179,504	\$169,762
<b>Total Change</b>	<b>\$52,723</b>	<b>(\$9,742)</b>



**96.6%** of every dollar goes directly to client services

Complete financial statement available for download at [www.aidsathens.org](http://www.aidsathens.org).





Your contribution provides the foundation that allows our organization to be a self-sustaining force for our community. As a 501(c)(3) designated non-profit, tax deductible contributions may be made the following ways:

**GENERAL DONATIONS** are among the most valuable gifts because they allow the organization to allocate funds wherever the need is greatest.

**PLANNED GIVING** is a way to create your legacy of service to others through support of AIDS Athens in your estate plan.

**SPECIAL EVENTS** are an opportunity to attend one of our events or make us the beneficiary of your event or social activity.

**WORKPLACE GIVING** allows employees to make donations through payroll deduction. AIDS Athens is a member of Georgia Shares and the Athens-Clarke County Employee Charity Drive.

**CORPORATE SPONSORSHIP** is an opportunity to demonstrate your company's commitment financially or in-kind.

**DONATING SECURITIES** in the form of appreciable assets like stocks, bonds, or mutual funds.

**VOLUNTEERING** is a way to support our mission with your time, energy, and talent. Apply online to become a volunteer.

AIDS Athens serves HIV-positive individuals and families with the basic needs of medication, housing, clothing, food, and emotional support. We also provide community-wide HIV testing and prevention programming. These services improve quality of life, decrease HIV-related illnesses and deaths, prevent mother-to-child transmission and new HIV infections, and reduce homelessness, hospitalizations, substance abuse/use, and incarcerations.

## EVERY DOLLAR COUNTS!

**\$50** = Apartment start-up kit for a homeless individual enter housing

**\$89** = 695 pounds of food for 20 low-income families a week

**\$250** = Utility reconnection and deposit for a family living in poverty

**\$500** = Co-pay assistance to an HIV+ pregnant mother to prevent transmission

**\$800** = Educational materials to 2,000 local high school students

**\$1,200** = HIV rapid tests to 100 at-risk community members

thanks to...

## 2012/13 BOARD OF DIRECTORS

**John Allen Wolfe, Chair**

Long-time Volunteer

**Roy Felts, Treasurer**

Owner, ProCopies/Student Notes

**Mumbi Okundaye, Secretary**

Graduate Program Coordinator  
UGA, Public Health

**Jason Lee**

Avalon Salon and Spa

**Merrill Morris**

Professor of Journalism &  
Media Studies  
University of North Georgia

**Beth Richardson**

Electron Microscopy Lab Coordinator  
UGA, Plant Biology Department

**Karen Schlanger, DrPH**

Karen Schlanger Consulting

**Scotty Gannon**

Actor, Director, & Instructor  
MFA Drama Performance

**Sandy M. Denney**

Clinical Specialist  
ViiV Healthcare

**Julie Walters**

Elections Training Manager  
Secretary of State

**Lauren Fancher**

Director, GALILEO Support Services  
Board of Regents, UGA

welcome new members 2013/14

**Yancey Gulley, Ph.D.**

Director of Student Activities  
Athens Technical College

**Joyce E. Kitchens**

Kitchens New Cleghorn, LLC

## HOUSING SUPPORT AGENCIES



**MAC AIDS FUND**



Please mail this completed form with your check to: AIDS Athens, 112 Park Ave, Athens, GA 30601  
or make a donation online at: [www.aidsathens.org](http://www.aidsathens.org).

Name \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_

Email \_\_\_\_\_ Employer \_\_\_\_\_

I would like to Give Support through a tax-deductible donation of \$ \_\_\_\_\_

I would like more information on:

☐ planned giving

☐ workplace giving  
(Georgia Shares)

☐ volunteering

☐ corporate sponsorship

☐ vehicle donation

☐ special events

☐ donating securities

☐ other

I would like to make AIDS Athens the beneficiary of my event:

☐ please contact me

I would like to join the AIDS Athens mailing list. ☐

**give**  
**SUPPORT**

[www.AIDSAthens.org](http://www.AIDSAthens.org)

## thanks to our supporters

This past year, Agora presented the Athens Fashion Invasion. This fashion show featured clothing from eight locally-owned stores – Heery's, Flirt Fashions, Dynamite Clothing, Whole: Mind.Body.Art, Frontier, Suska, Community, Showpony, and Agora. The show also featured hair and make-up by Mint Salon, Model Citizen Salon, City Salon, Salon DM3, and Relic Salon, MAC Cosmetics and Elijana Cosmetics. Thirty-seven local businesses provided in-kind donations to raise money for HIV/AIDS care and prevention.

Proceeds from the ticket sales were donated to AIDS Athens. This is an example of a community coming together for a great cause and creating change.

For more information about how you can hold a special event or donate proceeds from an event, go to [www.aidsathens.org](http://www.aidsathens.org)



DePalma's in downtown Athens has been participating in our Eat Local for Life event every year for over a decade.

**Thank you DePalma's (and Dave) and all our restaurants for participating last Fall.** We raised over \$6,000 for needed HIV/AIDS services and prevention.



# THE AIDS MEMORIAL QUILT ATHENS, GA

"Having such a large display of the quilt allowed us to remember those we have lost and to start conversations about the future of this virus in our community."

—Yancey Gullely, Board Member

## EVENT SPONSORS

### CHANGE MAKERS

Classic Center  
Magic 102.1FM  
Power 100.1

### INSPIRING PARTNERS

Flagpole Magazine  
Kitchens New Cleghorn  
mPrint Design Studio

### EMPOWERING PARTNERS

Athens Pride  
Delta Sigma Theta  
D&J Quality Plumbing  
Georgia Power Company  
Home Place Gifts  
Jamshad Jaamy Zarnegar  
Last Resort Grill  
Lucy Rowland  
Olivia Chelko Long  
Sue Goldstein &  
Beth Richardson  
Student Notes  
The Royal Peasant  
Tracy & David Stroud  
Woodland Gardens

THANK YOU!



**AIDS**  
**athens**  
*serving northeast georgia*

112 Park Ave. • Athens, GA 30601  
706.549.3730 [aidsathens.org](http://aidsathens.org)

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