“I can come to the garden when I’m stressed and when I leave I’m 100% relaxed.”

–AIDS Athens Client
HISTORY AIDS Athens was founded by a group of Athens residents who attended an AIDS forum at the University of Georgia in 1987. Non-profit 501(c)(3) status was obtained two years later. The organization has grown to serve 10 Northeast Georgia counties.

VISION AIDS Athens exists to enhance and enrich the quality of life for those living with HIV/AIDS, as well as their friends, families, and partners. The organization also seeks to effect a fundamental change in society’s attitude toward persons infected with HIV/AIDS.
DEAR FRIENDS,

This past year, AIDS Athens celebrated its 25th anniversary with a 3-day AIDS Memorial Quilt Display. Along with hundreds, I stood at the opening ceremony remembering those lost to the virus while at the same time celebrating our accomplishments.

The panel of our first patient, Stephen Letzsch, was displayed. His panel reminded me of AIDS Athens' humble beginnings. After the 1987 University of Georgia’s forum on AIDS, the organization was founded by a group of courageous Athens residents. These volunteers launched what is now a 26 year journey, changing the lives of countless HIV positive families and ending AIDS transmission in 10 counties.

The donors, staff, and board’s combined efforts have resulted in a highly respected non-profit with increased programming staffed by 10 dedicated individuals serving over 400 individuals and families each year. And, we continue to exceed every goal, objective, and grant deliverable.

Although many of our clients still struggle, we help by maximizing resources while standing strong against budget cuts. This year, our partnership with The Athens Land Trust, created a client garden. This garden, located behind our building, was planted and worked by HIV-positive individuals and supports the nutritional needs of our food bank. Our priority has always been to help each of them achieve independence.

As this year begins, the Board of Directors is developing a new strategy to guide our organization’s activities and programming for the next 3 to 5 years. We are pleased to release this 2012–2013 Annual Report which will provide insights into our programming, achievements, and how our community responded to the challenge. It has been a pleasure and honor to serve this organization for the last 7 years.

AIDS Athens and its many supporters have been, and must remain, an effective voice for those living with HIV/AIDS. Thank you for standing with us,

Olivia C. Long, MPH, MA-NPO
Executive Director
2012/13 by the numbers

- 180 individual counseling sessions
- 679 HIV tests administered to at-risk individuals
- 107 households received financial assistance to prevent homelessness
- 3,669 case management visits
- 371 individuals and 270 households served
- 58 newly diagnosed patients
- 31 budget counseling and financial literacy appointments
- 21 households assisted with transitional housing (up to 24 months)
- 35 emergency shelter hotel placements
- 1,424 visits to our food bank
- 1,362 volunteer hours contributed
- 35 apartment kits distributed to homeless individuals entering housing
- 50 support groups attended by 477 individuals
- 52 households given permanent housing subsidy units
- 66 children served
- 13 patient trainings on the disease, medications, coping, and life skills
COMMUNITY GARDEN

The AIDS Athens Community CARE Garden began as a collaboration between AIDS Athens and the Athens Land Trust to enhance nutritional support for our clients. Patrick Reilly, AIDS Athens’ Outreach Case Manager, laid the groundwork for the garden and continues to coordinate the program. Over the course of several months, space for the garden was determined and volunteers gathered, raised beds were built from reclaimed lumber, and the CARE Garden Support Group was formed.

The CARE Garden at AIDS Athens is the newest garden in a network of 35 community and school gardens throughout Athens that were established by the Athens Land Trust with funding from a federal grant from USDA’s National Institute of Food and Agriculture.

In addition to bringing fresh fruits and vegetables to diets, the CARE Garden serves as a stage to introduce cooking classes and nutritional education, life skills, social support, and empowerment. It is also a place to unwind and try new things.

135 POUNDS OF PRODUCE
200 CLIENT VOLUNTEER HOURS
client services

HOUSING temporary shelters, financial assistance, transitional, and permanent housing for the homeless.

CASE MANAGEMENT assessing client difficulties and risk factors, then charting a course for long-term stability.

NUTRITIONAL MEALS a source of stable nutrition for families struggling with poverty.

PERSONAL CARE providing clothing and care items.

FAMILY ADVOCACY supporting new families and clients with school-aged children through parent education, school advocacy, college preparation, and continuing education.

EDUCATIONAL TRAINING related to living with HIV/AIDS, obtaining assistance for GEDs, college, and technical school applications/exam fees.

MEDICAL medical referrals and financial assistance with costly prescriptions, eye exams, and eye wear.

EMOTIONAL SUPPORT peer and one-on-one counseling with a licensed counselor, support groups for anger management, grief, and substance abuse.

QUALITY OF LIFE providing fun activities unrelated to HIV/AIDS for focus on living.

TRANSPORTATION supplying bus passes or gas vouchers for transportation to medical appointments and job interviews.

FINANCIAL MANAGEMENT and EMPLOYMENT COACHING for budgeting, resume building, interviewing, and improving job performance.

client statistics

84% SUPPRESSED VIRAL LOAD

80%+ BELOW THE POVERTY LEVEL

89% STABLY HOUSED 1+ YEARS

CLIENT

“My name is Rob Williams. I became positive in 1993 and I’m still kicking its butt. I found AIDS Athens in 1998 … I was on the verge of collapse, only had a few months to live, was about to lose everything I owned. AIDS Athens stepped in and helped me with housing and socially too. Because of the support, I became more involved by volunteering, became Mr. Fix It, helped other clients and was a board member too. AIDS Athens has become my surrogate family. And, I met my wife, Belinda, through AIDS Athens … Unfortunately, she passed this December and their out pour of support was amazing. I’m grateful to continue to receive housing and service and just be a part of this agency.”
community services

PRESENTATIONS and EVENTS to build awareness and knowledge of HIV/AIDS and prevention in our community.

TESTING offering anonymous 20 minute rapid HIV testing by appointment for $15 as well as free testing days.

INFORMATION LINE is maintained 5 days a week for HIV/AIDS-related questions.

Information line: 706.549.3730

testing statistics

RACE
- WHITE/HISPANIC 5%
- WHITE 38%
- AMERICAN INDIAN 1%
- ASIAN AMERICAN 3%
- AFRICAN AMERICAN 53%

GENDER
- TRANSGENDER 1%
- MALE 56%
- FEMALE 43%

SEXUAL ORIENTATION
- BISEXUAL 8%
- LGBT 27%
- STRAIGHT 65%

TESTING HISTORY
- TESTED BEFORE 30%
- NEVER TESTED 70%

PREVENTION EVENT

On June 27th 2013, AIDS Athens observed National HIV Testing day by hosting a large scale free testing event. With a team of staff, interns, and volunteers, we tested 114 individuals. Two new cases of HIV were identified. These two individuals were guided into care and provided with support by the agency.
financial statement

Each year, AIDS Athens commissions an audit of our finances by an independent accounting firm. Last year 2011–2012, in order to coincide with federal grants, AIDS Athens changed our fiscal year to July 1st–June 30th. Those financials reflected a 16 month operating year. This year 2012–2013 is a 12 month year from July 1, 2012–June 30, 2013.

### BALANCE SHEET

<table>
<thead>
<tr>
<th></th>
<th>FY11–12</th>
<th>FY12–13</th>
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</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$73,896</td>
<td>$4,837</td>
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<tr>
<td>Account Receivables</td>
<td>$93,929</td>
<td>$170,222</td>
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<tr>
<td>Other Assets</td>
<td>$11,679</td>
<td>$10,469</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td>$179,504</td>
<td>$185,528</td>
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<td><strong>LIABILITIES</strong></td>
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<tr>
<td>Payables</td>
<td>$0</td>
<td>$15,766</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
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<td>$15,766</td>
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<tr>
<td><strong>NET ASSETS</strong></td>
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<tr>
<td>Unrestricted</td>
<td>$164,178</td>
<td>$167,764</td>
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<tr>
<td>Restricted</td>
<td>$15,326</td>
<td>$1,998</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td>$179,504</td>
<td>$169,762</td>
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### STATEMENT OF ACTIVITIES

<table>
<thead>
<tr>
<th></th>
<th>FY11–12</th>
<th>FY12–13</th>
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</thead>
<tbody>
<tr>
<td><strong>REVENUE AND SUPPORT</strong></td>
<td></td>
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<tr>
<td>Contributions</td>
<td>$127,480</td>
<td>$90,606</td>
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<td>Grants</td>
<td>$1,173,244</td>
<td>$913,229</td>
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<tr>
<td>Other Income</td>
<td>$10,966</td>
<td>$9,511</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td>$1,311,690</td>
<td>$1,013,346</td>
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<tr>
<td><strong>EXPENSES</strong></td>
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<tr>
<td>Program Services</td>
<td>$1,231,314</td>
<td>$988,606</td>
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<tr>
<td>Management/General</td>
<td>$18,603</td>
<td>$16,354</td>
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<tr>
<td>Fundraising</td>
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<td>$18,128</td>
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<td><strong>Total Expenses</strong></td>
<td>$1,258,967</td>
<td>$1,023,088</td>
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<td><strong>CHANGE IN NET ASSETS</strong></td>
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<tr>
<td>Beginning of Year</td>
<td>$126,781</td>
<td>$179,504</td>
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<tr>
<td>End of Year</td>
<td>$179,504</td>
<td>$169,762</td>
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<tr>
<td><strong>Total Change</strong></td>
<td>$52,723</td>
<td>($9,742)</td>
</tr>
</tbody>
</table>

96.6% of every dollar goes directly to client services

Complete financial statement available for download at www.aidsathens.org.
Your contribution provides the foundation that allows our organization to be a self-sustaining force for our community. As a 501(c)(3) designated non-profit, tax deductible contributions may be made the following ways:

**GENERAL DONATIONS** are among the most valuable gifts because they allow the organization to allocate funds wherever the need is greatest.

**PLANNED GIVING** is a way to create your legacy of service to others through support of AIDS Athens in your estate plan.

**SPECIAL EVENTS** are an opportunity to attend one of our events or make us the beneficiary of your event or social activity.

**WORKPLACE GIVING** allows employees to make donations through payroll deduction. AIDS Athens is a member of Georgia Shares and the Athens-Clarke County Employee Charity Drive.

**CORPORATE SPONSORSHIP** is an opportunity to demonstrate your company’s commitment financially or in-kind.

**DONATING SECURITIES** in the form of appreciable assets like stocks, bonds, or mutual funds.

**VOLUNTEERING** is a way to support our mission with your time, energy, and talent. Apply online to become a volunteer.

AIDS Athens serves HIV-positive individuals and families with the basic needs of medication, housing, clothing, food, and emotional support. We also provide community-wide HIV testing and prevention programming. These services improve quality of life, decrease HIV-related illnesses and deaths, prevent mother-to-child transmission and new HIV infections, and reduce homelessness, hospitalizations, substance abuse/use, and incarcerations.

**EVERY DOLLAR COUNTS!**

$50 = Apartment start-up kit for a homeless individual enter housing

$89 = 695 pounds of food for 20 low-income families a week

$250 = Utility reconnection and deposit for a family living in poverty

$500 = Co-pay assistance to an HIV+ pregnant mother to prevent transmission

$800 = Educational materials to 2,000 local high school students

$1,200 = HIV rapid tests to 100 at-risk community members
thanks to...

2012/13 BOARD OF DIRECTORS

John Allen Wolfe, Chair
Long-time Volunteer

Roy Felts, Treasurer
Owner, ProCopies/Student Notes

Mumbi Okundaye, Secretary
Graduate Program Coordinator
UGA, Public Health

Jason Lee
Avalon Salon and Spa

Yancey Gulley, Ph.D.
Director of Student Activities
Athens Technical College

Joyce E. Kitchens
Kitchens New Cleghorn, LLC

Merrill Morris
Professor of Journalism &
Media Studies
University of North Georgia

Beth Richardson
Electron Microscopy Lab Coordinator
UGA, Plant Biology Department

Karen Schlanger, DrPH
Karen Schlanger Consulting

Scotty Gannon
Actor, Director, & Instructor
MFA Drama Performance

Sandy M. Denney
Clinical Specialist
ViiV Healthcare

Julie Walters
Elections Training Manager
Secretary of State

Lauren Fancher
Director, GALILEO Support Services
Board of Regents, UGA

HUGGING SUPPORT AGENCIES

www.AIDS Athens.org
This past year, Agora presented the Athens Fashion Invasion. This fashion show featured clothing from eight locally-owned stores — Heery’s, Flirt Fashions, Dynamite Clothing, Whole: Mind.Body.Art, Frontier, Suska, Community, Showpony, and Agora. The show also featured hair and make-up by Mint Salon, Model Citizen Salon, City Salon, Salon DM3, and Relic Salon, MAC Cosmetics and Elijana Cosmetics. Thirty-seven local businesses provided in-kind donations to raise money for HIV/AIDS care and prevention.

Proceeds from the ticket sales were donated to AIDS Athens. This is an example of a community coming together for a great cause and creating change.

For more information about how you can hold a special event or donate proceeds from an event, go to www.aidsathens.org
“Having such a large display of the quilt allowed us to remember those we have lost and to start conversations about the future of this virus in our community.”

—Yancey Gulley, Board Member